

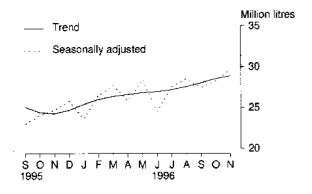
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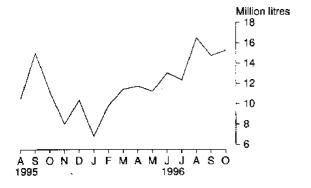
SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS, NOVEMBER 1996

SUMMARY OF FINDINGS

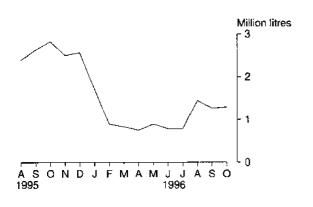
DOMESTIC SALES OF AUSTRALIAN PRODUCED WINE



EXPORTS OF AUSTRALIAN PRODUCED WINE



WINE IMPORTS CLEARED FOR HOME CONSUMPTION



DOMESTIC SALES

The trend estimate for the total domestic sales of Australian produced wine rose by 1.2% in November. This continues a growth in the trend series since November 1995.

The seasonally adjusted estimate of total domestic sales of Australian produced wine for the month was 29.7 million litres, a rise of 5.1% on the previous month. The trend will continue to grow unless the December seasonally adjusted estimate falls by 14% or more.

In original terms, there were 35.6 million litres of Australian produced wine sold domestically during November, up 19.0% on November 1995 and up 6.1% on the previous record November sales in 1985.

EXPORTS

A total of 15.3 million litres of Australian wine were exported in October, up 3.6% from September and up 36.6% on October 1995. The exports were valued at \$58.2 million, up 6.5% from September and up 41.5% on October 1995.

Exports to Oceania and Antarctica were 2.1 million litres, the highest since September 1994. New Zealand received 1.8 million litres or 89.3% of these exports.

IMPORTS CLEARED FOR HOME CONSUMPTION

Australia cleared 1.3 million litres of imported wine for home consumption in October, up 2.8% on September. Sparkling wine rose 41.2% and other wine (mostly carbonated) rose 118%. Compared with the record month of October 1995, imports cleared were 54.0% down with the table wine component down 68.2%.

October imports were valued at \$7.2 million, continuing an upward movement since July 1996 but were down 3.8% from October 1995. The average price per litre of wine imports cleared for home consumption was \$5.50 compared with \$4.84 in September and \$2.63 in October 1995.

INQUIRIES

- for more information about statistics in this publication and the availability of related unpublished statistics, contact Peter Carmalt on Adelaide (08) 8237 7632 or any ABS State Office.
- for information about other ABS statistics and services please refer to the back of this publication.

DOMESTIC SALES OF AUSTRALIAN PRODUCED TABLE WINE, ORIGINAL DATA

	3 months ende	d November		
Table wine	1995	1996	% change	
	'000 L	'000 L		
White — bottles 1 litre and under	13 098	1 4 824	13.2	
White — other containers	30 257	35 721	18 .1	
Total white	43 357	50 54 5	16.6	
Red — bottles 1 litre and under	7 734	10 010	29.4	
Red — other containers	7 277	9 923	36.4	
Total red	15 011	19 933	32.8	
Total table wine (includes Rosé)	59 433	71 717	20.7	

Total sales of Australian produced table wine rose by 20.7% in the past 3 months compared with the same period 12 months ago. Red table wine sales rose by 32.8% with a 29.4% rise in bottle sales and a 36.4% rise in sales of other containers (mostly soft packs). White table wine sales rose by 16.6% with bottles up 13.2% and other containers up 18.1%.

The volume of wine sales reported above does not include any quantity of imported wine that may have been blended with the Australian product and this has particularly applied to wine sold in other containers.

WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA, ORIGINAL DATA

Period	Domestic sales of Australian produced wine	Imports cleared for home consumption	Available for consumption
Water Control of the	,000 F	'000 L	,000 F
1993-94	319 534	8 341	327 875
1994-95	313 357	14 057	327 414
1995-96	309 462	20 256	329 718
1995			
3 months ended October	70 753	7 851	78 604
1996	•		
3 months ended October	83 350	4 018	8 7 368

There was an increase of 8.8 million litres or 11.1% in the wine available for consumption for the 3 months to October compared with the same period in 1995. The decrease of 3.8 million litres in imports was more than offset by the increase of 12.6 million litres in the domestic sales of Australian produced wine.

DISPOSALS OF AUSTRALIAN PRODUCED WINE, ORIGINAL DATA

Period	Domestic sales of Australian produced wine	Exports of Australian produced wine	Total disposals
	'000 L	'000 L	,000 F
1993–94	319 534	125 464	444 998
1994-95	313 357	113 663	427 020
1995–96	309 462	129 610	439 072
1995			
3 months ended October	70 753	36 759	107 512
1996			
3 months ended October	83 350	46 616	129 966

There was an increase of 22.5 million litres or 20.9% in the disposal of Australian produced wine for the 3 months to October 1996 compared with the same period in 1995. This increase is a result of a rise of 12.6 million litres (17.8%) in the domestic sales of Australian produced wine combined with a rise of 9.9 million litres (26.8%) in exports.

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DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

	Wine type						Total wine			
Period	Table	Fortified	Spark- ling	Carbon- ated	Flavoured ¹	Vermouth	Original	Seasonally adjusted	Trend estimate ²	- Brandy ³
	,000 F	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
1993-94	254 702	27 026	30 598	3 525	2 426	1 258	319 534			1 301
1994-95	251 586	27 000	28 000	3 434	2 218	1 119	313 357			1 188
1995-96	247 274	25 865	30 148	3 089	2 087	999	309 462			1 113
1995-96-										
September	17 676	1 607	2 737	270	123	76	22 490	22 980	25 008	64
October	19 012	1 806	3 214	234	213	69	24 548	24 024	24 369	94
November	22 745	2 473	3 983	335	223	160	29 918	24 703	24 209	104
December	27 378	2 587	5 890	468	220	126	36 670	25 734	24 635	136
January	11 962	1 119	1 139	149	108	62	14 539	23 593	25 355	90
February	19 213	1 673	1 902	236	126	89	23 241	26 423	25 964	84
March	21 558	1 863	1 928	276	151	68	25 845	27 682	26 342	50
April	19 990	2 197	1 850	150	165	48	24 400	25 765	26 591	81
May	22 417	2 734	2 060	248	209	81	27 750	28 392	26 765	96
June	19 083	2 333	1 465	227	153	70	23 331	24 479	26 928	83
1996-97										
July	25 043		2 014	244	238	123	30 732	27 554	27 154	109
August	22 614		2 254	199	205	71	27 503	28 4 9 5	27 537	104
September	21 690		3 059	322	152	64	27 159	27 415	28 019	66
October	22 193	2 119	3 777	335	178	86	28 688	28 237	28 510	n.y.a.
November	27 834	2 357	4 618	453	215	11 7	35 594	29 663	28 864	n.y.a.

DOMESTIC SALES OF AUSTRALIAN FORTIFIED AND SPARKLING WINE AND VERMOUTH BY WINEMAKERS

	Fortified	wine									
	Sherry	Sherry			Dessert wine			Sparkling wine ¹		Vermouth	
Period	Dry	Medium	Sweet	Port	Muscat	Other ³	Bottle fermen- tation	Bulk fermen- tation	Dry	Sweet	
	'000 L	'000 L	'000 L	'000 L	'000 L	,000 r	'000 L	,000 F	'000 L	'000 L	
1993-94	1 889	2 318	6 133	15 383	1 180	124	26 305	4 293	564	694	
1994-95	1 833	2 331	5 947	15 634	1 104	151	23 629	4 371	494	624	
1995-96	1 7 8 5	2 291	5 592	15 096	1 003	98	22 923	7 226	440	559	
1995-96											
September	115	144	322	954	64	8	2 041	696	35	42	
October	140	154	419	1 003	81	8	2 454	760	30	39	
November	159	224	582	1 395	102	11	3 059	923	n.p.	n.p.	
December	166	211	522	1 585	92	11	4 503	1 387	n.p.	n.p.	
January	79	106	286	594	47	7	810	329	24	37	
February	119	151	380	947	70	6	1 325	577	38	52	
March	141	151	385	1 106	73	7	1 454	474	32	37	
April	143	207	466	1 289	84	7	1 359	491	22	26	
May	153	212	585	1 674	101	8	1 533	527	36	44	
June	137	182	489	1 441	77	6	1 108	357	30	40	
1996-97											
July	190	283	654	1 802		9	1 544	470	56	67	
August	130	168	364	1 388	101	10	1 609	644	31	40	
September	115	160	359	1 145	89	5	2 118	941	36	28	
October	155	204	48 7	1 174	91	9	2 797	980	29	56	
November	130	203	493	1 432	90	9	3 421	1 197	51	66	

Spritzig table wines are included with table wine. Includes semi-sweet and medium dry. Includes madeira, tokay and white port.

¹ Includes wine cocktails, marsala, aperitif and tonic wines.

Trend estimates for the most recent months are provisional and can be revised as data for additional months become available.

Quantities on which excise duty was paid.

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DOMESTIC SALES OF AUSTRALIAN TABLE WINE BY CONTAINER TYPE

	WHITE WIL	VE NO! EX	CEEDING 1 D	EGREE BA	UIVIE	VALUE AA	IIVE EXCEE	DING 1 DEG	REE BAUIV	II.
	Glass cont	ainers				Glass cor	ntainers	_		
	1 litre	•	_			1 litre		_		
	and	Over	Soft			and	Over	Soft		
Period	under	1 litre	pack ²	Bulk ³	Total	under	1 litre	pack ²	Bulk³	Total
01100			·		'000 L	'000 L	000 L	000 L	'000 L	'000 L
	'000 L	'000 L	'000 L	'000 L	000 L	000 L	000 L	000 L	000 L	000 L
.993–94	45 025	1 146	117 172	5 145	168 488	3 110	179	20 590	87	23 96
1994-95	49 063	964	110 435	3 730	164 192	2 794	n.p.	18 888	n.p.	21 97
1995-96	48 033	657	106 049	2 861	157 601	2 553	1 37	18 306	112	21 10
.333-30	46 033	057	100 043	2 001	131 001	2 333	151	18 300	112	21 10.
1995-96-										
ieptember	3 537	53	7 245	233	11 068	176	n.p.	1 299	n.p.	1 49:
October	4 135	62	8 016	245	12 458	209	n.p.	1 389	n.p.	1 610
lovember	4 811	74	9 629	284	14 796	230	n.p.	1 675	n.p.	1 92
December	5 903	71	11 606	486	18 067	351	22	1 991	14	2 37
anuary	2 431	32	5 400	215	8 078	153	n.p.	1 011	n.p.	1 178
ebruary	3 927	51	8 724	280	12 982	198	n.p.	1 608	n.p.	1 82
March	4 225	50	9 435	159	13 869	158	11	1 735	8	1 91:
April	3 929	46	8 607	152	12 734	229	n.p.	1 393	n.p.	1 64
May	3 997	53	9 588	161	13 799	221	9	1 771	11	2 01:
une	3 307	45	7 976	173	11 500	155	n.p.	1 457	n.p.	1 63
1996-97										
luly	4 281	55	9 972	171	14 480	190	n.p.	1 672	n.p.	1 88
August	4 375	42	8 703	186	13 306	202	n.p.	1 624	п.р.	1 84
September	4 275	47	8 790	209	13 321	254	n.p.	1 559	п.р.	1 83
•	4 298		9 274	258	13 881	210	12	1 572	12	1 80
October		51 66	11 323	281	17 192	210 265		2 219		2 50
lovember	5 522 RED	00	11 323	201	T1 134	ROSÉ	n.p.	7 213	л. р .	Z JU:
	Glass cont	tainam				Glass co	ntainers			
	1 litre		_			1 litre		_		
		Over	Soft			and	Over	Soft		
Jariad	and under	1 litre	pack ²	Bulk ³	Total	under	1 litre	pack ²	Bulk ³	Total
Period	'000 L	'000 L	<i>раск</i> '000 L	'000 L	1000 L	'000 L	,000 F	1000 L	1000 L	'000 L
					•					
L993-94	27 575	444	28 399	942	57 359	578	n.p.	4 178	n.p.	4 888
L994-95	30 013	591	29 453	576	60 633	570	116	4 094	12	4 792
L995-96	33 172	420	29 964	313	63 869	535	n.p.	4 056	n.p.	4 695
1995-96										
September	2 433	50	2 284	32	4 799	37	n.p.	272	n.p.	31
October	2 485	42	2 057	21	4 604	46	n.p.	279	n.p.	334
November	2 816	39	2 740	13	5 608	n.p.	7	351	n.p.	414
December	3 019	36	3 229	46	6 330	n.p.	12	510	п.р.	603
	1 343	18	1 093	11	2 465	28		206	n.p.	24:
lanuary							n.p.		-	339
ebruary	2 365	19	1 666	17	4 067	40	n.p.	291	n.p.	
March	2 944	29	2 443	18	5 434	37	n.p.	299	п.р.	34
April	2 992	31	2 226	18	5 266	n.p.	n.p.	307	n.p.	35:
J ay	3 139	43	2 988	31	6 200	n.p.	7	356	n.p.	40
une	2 644	28	2 908	24	5 604	36	n.p.	307	n.p.	349
1996-97										
uly	4 281	36	3 800	29	8 146	49	n.p.	475	n.p.	533
August	3 801	39	3 214	24	7 079	37	n.p.	338	n.p.	38
rogust September	3 170	27	2 961	39	6 196	37	n.p.	294	n.p.	33
						43		343		394
October	3 207 3 634	30 41	2 842 3 920	33 29	6 112 7 624	43 58	n.p.	343 443	n.p.	509 509
Vovember		77	22 (1717)	- 90	7 W 7 A	ns.	n.p.	443	n.p.	אור

Bulk includes rigid containers (plastic, steel, wood), tankers and cans.

WINE AND BRANDY: IMPORTS CLEARED FOR HOME CONSUMPTION AND EXPORTS OF AUSTRALIAN PRODUCE

	Wine type				Total wine		Brandy		
Period	Table	Fortified	Sparkling	Other	Quantity	Value	Quantity	Value	
	'000 L	'000 L	'000 L	'000 L	'000 L	\$'000	'000 L ai	\$'000	
			IMPOR	TS CLEARED ¹					
1993-94	4 432	152	2 301	1 456	8 341	47 637	634	8 243	
1994-95	9 398	272	3 065	1 322	14 057	61 057	590	7 266	
1995–96	16 649	105	2 673	830	20 256	60 478	583	7 462	
995–96—									
ugust	2 109	5	193	90	2 396	5 369	50	675	
September	2 293	7	253	74	2 627	6 219	44	651	
October	2 349	23	419	36	2 827	7 432	43	618	
lovember	1 799	14	568	117	2 498	8 126	68	786	
December	2 152	9	319	84	2 564	8 064	53	926	
anuary	1 483	5	175	54	1 718	4 422	54	637	
ebruary	691	12	144	53	900	3 213	49	632	
/arch	678	10	96	52	836	3 145	34	458	
pril	547	2	125	85	759	3 403	5 6	550	
/lay	700	9	132	58	899	4 065	5 1	588	
une	641	4	118	28	791	3 046	34	384	
99697									
uly	566	2	127	94	789	3 715	60	703	
ugust	1 266	10	96	80	1 452	5 796	58	727	
September	917	22	228	98	1 265	6 121	50	562	
October	746	19	322	214	1 301	7 152	52	715	
			EX	PORTS ²					
.993–94	116 655	2 873	5 042	893	125 464	366 574	36	524	
.994-95	105 542	2 475	5 109	537	113 663	385 704	36	812	
.995–96	r120 986	2 506	5 480	638	r129 610	r471 260	23	729	
.995-96									
ugust	9 778	280	403	53	10 514	36 61 9	3	73	
eptember	14 023	233	719	56	15 031	51 391	2	26	
ctober	10 264	311	571	68	11 214	41 125	_	8	
lovember	7 364	187	398	69	8 018	27 716	2	84	
ecember	9 768	170	396	38	10 373	40 613	3	83	
anuary	6 237	262	254	37	6 790	26 579	3	60	
ebruary	r9 187	154	491	44	r9 877	r34 881	1	62	
March	10 585	326	456	63	11 430	42 324	1	62	
pril `	11 176	121	390	43	11 730	41 217	_	7	
lay	10 709	139	337	60	11 245	41 679	2	95	
une	12 307	164	537	63	13 071	48 091	4	67	
996–97—									
uly	11 595	174	522	51	12 343	45 121	_	18	
ugust	r15 313	387	756	r66	r16 522	r62 173	3	79	
eptember	r13 687	r269	750	72	r14 778	r54 673	4	89	
otober	13 963	311	930	112	15 316	58 204	2	64	

¹ Due to a change in the Customs Tariff codes implemented in July 1996, the wine type categories are not necessarily comparable with previous data reported.

² Exports may include sales made by exporters other than winemakers.

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5 EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, OCTOBER 1996

	Wine type				Total wine		
Country/region	Table	Fortified	Sparkling	Other	Quantity	Value	
	litres	litres	litres	litres	litres	\$'000	
Fiji	46 768	1 350	10 553	_	58 671	216	
New Zealand	1 776 401	38 507	62 88 5	3 204	1 880 997	4 228	
Papua New Guinea	62 977	3 419	8 488	180	75 064	362	
Total Oceania and Antarctica ¹	1 963 124	49 620	89 691	3 384	2 105 819	5 039	
Belgium and Luxembourg	171 885	_	9 450	_	181 335	635	
Denmark	197 783	_	72	_	197 855	736	
ireland	587 492		11 621	_	599 113	1 922	
Netherlands	175 205	_	15 138	1 68 5	192 028	1 050	
Norway	289 890	_	_	274	290 164	844	
Sweden	406 774	_	99 360	_	506 134	2 377	
Switzerland	197 629	576	15 696	_	213 901	1 273	
United Kingdom	6 529 663	159 787	507 645	64 743	7 261 838	25 882	
Total Europe and the Former USSR ¹	8 858 257	160 543	669 072	70 638	9 758 510	35 955	
Oatar	19 200	_	_	_	19 200	27	
United Arab Emirates	37 612	240	1 710	900	40 462	78	
Total Middle East and North Africa ¹	58 072	240	1 710	900	60 922	113	
Indonesia	85 612	_	198	_	85 810	245	
Thailand	96 151	8 018	11 077	7 920	123 166	653	
Total Southeast Asia ¹	292 578	8 094	30 <i>4</i> 55	13 177	344 304	1 698	
Hong Kong	146 603	2 225	14 140	1 116	164 084	909	
Japan	87 976	16 000	78 921	18 729	201 626	931	
Total Northeast Asia ¹	401 254	19 890	93 952	19 845	534 941	2 522	
Canada	441 946	39 206	14 337	4 059	499 548	2 253	
USA	1 922 520	33 012	28 548	_	1 984 080	10 467	
Total Northern America	2 364 466	72 218	42 885	4 059	2 483 628	12 720	
Total Other Regions ²	25 328	_	2 071	_	27 399	156	
Total all Countries	13 963 079	310 605	929 836	112 003	15 315 523	58 204	

¹ Includes other countries as detailed in *Australian Standard Classification of Countries for Social Statistics* (1269.0). ² Includes ships' stores.

6 EXPORTS OF AUSTRALIAN WINE BY REGION¹

Period	Oceania and Antarctica	Europe and the Former USSR	Middle East and North Africa	Southeast Asia	Northeast Asia	Northem America	Other	Total all regions
	'000 L	'000 L	'000 L	'000 L	'000 L	,000 F	'000 L	'000 L
1993–94	24 968	73 334	952	2 134	5 268	18 463	346	125 464
1994-95	17 144	69 782	1 014	2 197	4 307	18 786	434	113 663
1995-96	r14 651	83 825	946	3 517	4 430	21 990	251	r129 610
1995-96-								
August	1 387	6 568	_	157	219	2 163	19	10 514
September	1 803	10 334	157	246	330	2 154	7	15 031
October	821	7 931	20	194	448	1 758	43	11 214
November	1 993	4 016	94	417	392	1 092	14	8 018
December	707	6 686	. 61	335	371	2 208	4	10 373
January	441	4 582	46	376	238	1 081	25	6 790
February	r1 781	5 821	119	327	410	1 402	16	r9 877
March	1 399	6 816	99	339	421	2 319	36	11 430
April	1 238	7 599	100	416	321	2 023	33	11 730
May	937	7 484	125	249	333	2 086	30	11 245
June	934	9 560	33	234	402	1 897	12	13 071
1996-97-								
July	1 698	7 522	117	313	277	2 377	38	12 343
August	r1 542	r 11 196	55	296	395	r3 022	15	r16 522
September	r1 552	r9 438	32	r416	386	2 899	55	r14 778
October	2 106	9 759	61	344	535	2 484	27	15 316
¹ Exports may include	sales made by exporters	other than wine	makers.					

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

SEASONALLY ADJUSTED AND TREND ESTIMATES

RELATED PUBLICATIONS

ROUNDING

SYMBOLS AND OTHER USAGES

1 The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

- 2 The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 95% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.
- **3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. Figures relating to foreign trade in wine and brandy are presented in table 4 to provide a basis for assessing the overall Australian wine market.
- 4 Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.
- 5 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).
- 6 The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.
- 7 For further information, see A Guide to Interpreting Time Series Monitoring 'Trends', an Overview (1348.0) or contact the Assistant Director, Time Series Analysis on (06) 252 6345.
- **8** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (1329.0) which contains production and stocks of Australian wine and brandy held by winemakers, final viticulture data and a comprehensive range of industry related data, including world comparisons.
- **9** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.
- **10** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

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